

Portsmouth.

"Seacoast Wireless and the host sites have created a true 'value added' service that caters to the needs of the Portsmouth business community, mobile consumers and professionals, and students who need to stay connected", says Jason Wall, principal of Seacoast Wireless.

Venture capital fund targets distressed communities

PORTLAND, Maine — CEI Community Ventures (CCVI), a socially responsible venture capital fund, announced the launch of its New Markets Venture Capital Fund (NMVC). With its geographic focus in Maine, New Hampshire and Vermont, CCVI will be the only NMVC operating in the region and will deploy more than \$10 million in equity funding and \$3 million of operational assistance resources.

The fund is designed to provide venture capital and technical assistance resources to companies in targeted low-income communities. Co-funded by the US Small Business Association, an operational assistance matching grant will support professional services in helping companies either become "equity-ready" or in helping them execute their business plans.

Jeff Butland, SBA's New England Regional Director, commented "This is an important program that will target low-income areas, providing more equity capital and technical assistance for starting and expanding businesses."

PEOPLE NEWS

Fairchild hones sales with VP appointment

SOUTH PORTLAND, Maine — Fairchild Semiconductor appointed Brent Rowe to regional vice president of sales for the America's region in early June. Rowe will also retain his responsibilities as Europe's vice president of sales. He will continue to report to Hans Wildenberg, Fairchild's executive vice president and COO. Ole-Petter Brusdal has been named director of sales and marketing, European region, responsible for day-to-day operations.



Brent Rowe

Brusdal reports to Brent Rowe. Among Rowe's accomplishments: in less than a year, he grew revenues in Europe by 10 percent, increasing market share. Prior to taking over the European position, he served as acting vice president of regional sales for Japan. Rowe boasts 17 years experience in the semiconductor industry in various engineering, marketing, business development, manufacturing, and management roles.

Gunville to lead GreenPages sales

KITTERY, Maine — IT solutions provider GreenPages added Mark Gunville to its management team in mid-June. As the company's director of solution sales, Gunville's responsibilities will include leading and developing the outside Busi-