



The City of Nashua
Office of Economic Development Presents:

*Growth Capital Resources
in New Hampshire*

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<u>Location:</u>	Daniel Webster College, Eaton Richmond Center, College Ave., Nashua, NH
<u>Date:</u>	Monday, March 6, 2006
<u>Time:</u>	10:00 A.M. to 12:00 followed by Lunch and Reception
<u>Registration:</u>	By Monday, February 27, 2006 via phone (603) 589-3070, e-mail minkarahj@ci.nashua.nh.us , or FAX (603) 589-3398
<u>Presented by:</u>	CEI Community Ventures, Borealis Ventures, Vested for Growth, NH SBIR, and Northeast Angels

Fast growing businesses need capital from a variety of sources, including non-traditional sources. Our distinguished panel will explore venture capital, angel investors, mezzanine capital, and grants. If your business needs capital to finance research and development, or if you anticipate needing growth capital, you can't afford to miss this information and networking opportunity.

The program will describe programs and funds currently available to the region. Panelists are professional investors or fund managers and will be available at the lunch and reception following the presentation. This program is open to any high growth, high tech, or innovative businesses, as well as advisors to this group who want to learn more about non-traditional sources of funding.

Attendees will learn about equity sources and how to tap them, the Venture Capital process, how Angel Investors differ from Venture Capital, and innovation and technology grants, including SBIR and state grants.

Panelists will include **Michael Gurau** of CEI Community Ventures, **John Hamilton** of NH Community Loan Fund's "Vested For Growth", **Jesse Devitte** of Borealis Ventures, **Hollis McGuire** of Northeast Angels, and **Mary Collins** of the NH Small Business Development Center.

NOTE: The program and luncheon are free, but you must register by February 27, 2006 by contacting the Office of Economic Development at (603) 589-3070, e-mail minkarahj@ci.nashua.nh.us, or FAX the registration form to (603) 589-3398.



Michael Gurau is President of the CEI Community Ventures Fund, a \$10 million Maine-based venture capital fund that provides from \$250,000 to \$750,000 in equity capital to growth oriented businesses, located in targeted regions of Maine, New Hampshire and Vermont. In addition to providing an overview of his fund, Mike will discuss the equity investment process and sources of capital for early stage companies. CEI Community Ventures is a for-profit subsidiary of Coastal Enterprises, Inc., a non-profit community development company operating in Maine.



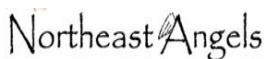
Jesse Devitte is the Founder and Managing General Partner of Borealis Ventures, a \$20M technology venture capital fund serving NH and ME. Jesse's experience includes helped NH software startup Softdesk grow to a multinational public company. Jesse serves on the New England executive committee for [TechNet](#) and the Advisory Board of the UNH Whittemore School's [Hamel Center](#) for Entrepreneurship. He is a Founding Member of both Network NH and NH eCares, and an Incorporator of the New Hampshire Charitable Foundation. Jesse is the immediate past Chairman of the Software Association of New Hampshire ([SwANH](#)). Jesse graduated with Distinction from Indiana University.



John Hamilton leads Vested for Growth (VfG), an alternative investment resource for NH entrepreneurs who seek robust growth and profits from strong employee, owner and customer partnerships and long-term thinking. As an additional option to conventional financing and venture capital, VfG provides capital up to \$500,000 +/- to help companies with plans for expansion, succession or employee buy-out. It also offers forums and tools for entrepreneurs to share approaches to helping employees and owners achieve growth and profitability. VfG is an initiative of the NH Community Loan Fund, a 20-year-old private non-profit that has made more than \$55 million in loans for community development in all areas of the state.



Mary E. Collins has been the **State Director of the New Hampshire Small Business Development Center (NH SBDC)**, an outreach center of UNH's Whittemore School of Business & Economics since 1997. As State Director, Mary oversees six regional offices, several satellite offices, the lead center in Durham and all SBDC statewide programs. Specialty programs include International Trade, Manufacturing/Technology Management Assistance, Environmental Compliance Assistance and Economic Development. Mary currently serves as Executive VP of the Board of Directors of the New Hampshire High Technology Council, is a member of NH's International Trade Advisory Board and participates on the Economic Development Committee of the Business and Industry Association. At the national level, she chairs the Association of Small Business Development Center's (ASBDC) Legislative Committee and is a member of the National Association of Management and Technical Assistance Centers (NAMTAC).



Hollis McGuire is the Founder of the Northeast Angels, an angel investment group focusing on businesses in the Merrimack Valley of Southern New Hampshire. Hollis, CPA, MBA, serves Merrimack Valley companies as the Nashua Small Business Development Center Manager. In this role, she counsels hundreds of area companies each year on issues ranging from financing to company management. Hollis serves on the Board of Directors of the New Hampshire High Technology Council and is the Chair of the NH MIT Enterprise Forum and Business Clinic.

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Directions to Daniel Webster College

From Boston and the South Shore

Take Interstate 93 north to Route 128. Take Route 128 south to Route 3 north. Once in New Hampshire look for exit 6. (see below.)

From West of Boston

Take the Massachusetts Turnpike (I-90) east to Interstate 495. Take Interstate 495 north to Route 3 north. Once in New Hampshire look for Exit 6. (See below.)

From Southern Connecticut and New York

Take Interstate 95 north to Interstate 91 north to Interstate 84 east to Massachusetts Turnpike (I-90 east), then follow to Interstate 290 east. Turn north on Interstate 495 and north again on Route 3. Once in New Hampshire look for Exit 6. (See below.)

From North of Daniel Webster Highway

Take Interstate 93 south to 293 to the Everett Turnpike south to Exit 6. (See below.)

Exit 6

From Route 3 (Everett Turnpike), Take Exit 6. Go east approximately 1/8 mile. Turn left onto Blue Hill Avenue and continue 1.1 miles to the entrance of University Drive. Turn right and then take first left onto College Ave. Go all the way to the back to the Eaton Richmond Center – a large building with a clock tower. Once inside the Center, proceed downstairs to the Auditorium.

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Host



Caterer





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in New Hampshire***

~ Registration Form ~

Name: _____

Company Name: _____

Mailing Address: _____

City, State, Zip: _____

Telephone: _____

E-Mail: _____

Website: _____

____ Yes, please register me for the *Growth Capital Resources in New Hampshire* seminar on March 6th at 10 A.M.

____ Yes, please register me for the post-seminar luncheon and reception.

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